

SMB Firewall Refresh Program: Build Your Security with Fortinet

Receive up to \$860 instant rebate off the purchase price of select FortiGate models

Protect against threats with an industry-leading, simple, easily-deployed, and affordable solution for small businesses.

WHY FORTINET?

- Fortinet brings [complete security](#) across all critical small business needs with native integration
- Integrated wired and wireless networking
- Quick and easy cloud-based deployment and management with FortiGate Cloud
- 3rd party, NSS validated, top-rated threat protection
- Automated threat intelligence from over 200+ feeds and 450k+ customers to block newly discovered attacks in real-time
- Secure SD-Branch capability for secure cloud connectivity and performance
- Best industry price to performance and decryption capability thanks to custom processing
- Most deployed NGFW in the world

DISCOVERY QUESTIONS

- Are you concerned about your performance with decryption enabled?
- Would you prefer a single vendor for all your security needs?
- Do you want a single screen, cloud-based management solution?
- How important is it that 3rd parties have validated the security effectiveness, not just the vendor?
- Are you using a lot of cloud-based applications with a priority on user performance? Need SD-WAN?

HOW TO WIN:

Leverage the tools below to help drive leads and close business.

- Accelerate your path to profitability with the [Fortinet SMB Hub](#)
- Use Fortinet [co-branded Campaigns](#) to generate demand
- Run the NGFW [CTAP](#) to identify threats, and [earn up to \\$250](#) on completed assessments
- Pickup some tips and tricks to selling Fortinet Solutions with [Partner Academies on Demand](#)

ELIGIBLE PRODUCTS:

Fortinet Ordering Part Number	Description	Suggested Instant Rebate
FG-40F-BDL-950-36	FortiGate-40F Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$275.00
FG-50E-BDL-950-36	FortiGate-50E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$305.00
FG-51E-BDL-950-36	FortiGate-51E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$390.00
FG-60E-BDL-950-36	FortiGate-60E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$360.00
FG-60F-BDL-950-36	FortiGate-60F Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$385.00
FG-61E-BDL-950-36	FortiGate-61E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$470.00
FG-61F-BDL-950-36	FortiGate-61F Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$495.00
FG-80E-BDL-950-36	FortiGate-80E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$555.00
FG-81E-BDL-950-36	FortiGate-81E Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$665.00
FG-80F-BDL-950-36	FortiGate-80F Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$665.00
FG-81F-BDL-950-36	FortiGate-81F Hardware plus 24x7 FortiCare and FortiGuard Unified (UTM) Protection	\$860.00

For more information, contact the Fortinet team at your preferred authorized Fortinet distributor

TERMS AND CONDITIONS

- This program only applies to qualified products listed on the previous page.
- This program starts on October 19, 2020 and ends at 11:59pm PT on December 29, 2020.
- Program is only valid for sales of the eligible products in Canada or USA during the Program Term.
- Distributor can only sell into their contractually authorized territory.
- This program is available to all North American Fortinet partners.
- This program cannot be combined with any other offers, promotions or special pricing (e.g., deal registrations, FTQ's, or Advanced/Expert partner discounts).
- To qualify for this program, the eligible product must be shipped and invoiced to the partner on or before 11:59pm PT on December 29, 2020.
- Distributor claims must reference Fortinet's promotional claim number: **FTNTPROMOQ32020**
- Suggested Instant Rebate amounts for each eligible product are stated on previous page and listed in USD.
- Please contact your Authorized Distributor for a price quote.
- By participating in this program, Partner agrees that they have: (a) Read, understand and approve Partner's participation in the program and agree that such participation will not violate Partner's policies and (b) certifies that Partner is in no way affiliated with the government or with any government entity or affiliate.
- Program is void where prohibited by law.
- Fortinet employees and any relatives of Fortinet employees are ineligible to participate in any incentive programs and will be disqualified from participating in this program.
- Fortinet reserves the right to amend or cancel this program at any time, to add or subtract eligible products, and to raise or lower amount of discount at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.
- Nothing herein represents any binding commitment by Fortinet, and Fortinet disclaims all warranties, whether express or implied, except to the extent Fortinet enters a binding written contract, signed by Fortinet's General Counsel. Fortinet disclaims in full any guarantees.
- Notwithstanding anything to the contrary, by participating in this program, resellers and distributors understand and acknowledge that Fortinet cannot bind the distributor and that the pricing herein shall be negotiated between reseller and the distributors.
- Distributors and resellers further understand and acknowledge that Fortinet in no way controls or influences the pricing set between a distributor and reseller, which is set between those parties independently and in their sole and absolute discretion.



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